

## Real Estate & Construction



Implementing a real estate project in Vietnam comes with a series of challenges that can be difficult to overcome without proper support – from acquiring capital and obtaining the necessary licenses to negotiating all levels of government regulation. To add to this, the legal structure of Vietnam’s real estate market is constantly fluctuating. Our real estate specialists have the necessary hands-on experience to deal with all aspects of property development, and are well versed in sales, acquisitions, leases, sub-leases and mixed-development projects.

We represent developers, private equity funds and investors, and provide a full range of services: from drafting key documents and advising on lease reviews, property management and tax issues to carrying out detailed due diligence investigations to identify and quantify potential commercial risks.

Our team focuses on:

- ▶ Real estate transactions and licensing
- ▶ Land use and property leases
- ▶ Construction
- ▶ Infrastructure
- ▶ Real estate financing/debt restructuring